

# Sales, mergers and acquisitions



Whether it's time to expand, merge or sell our outstanding team of corporate solicitors will help make your deal happen.

Our highly regarded team is one of the largest corporate law teams in southern England. We advise on deals of all sizes, ranging from high value complex cross border transactions to smaller deals for our owner managed business clients.

We pride ourselves on combining high level technical skills with an appreciation of our clients' commercial interests and objectives. A key element of our service is taking the stresses and strains out of deals for our clients. To that end we will project manage the deal process from start to finish.

## What we do

We advise buyers and sellers on private acquisitions and disposals of companies and businesses. We frequently act for management teams on MBOs. Many of the deals we work on have an international element. We work in multi-disciplinary teams with specialist lawyers in areas such as real estate, employment law and intellectual property. All our transaction teams are led and closely supervised by senior corporate lawyers.

## Our clients

Our clients range from large multi national corporations to owner managed businesses engaged in a wide range of industry sectors including manufacturing, information technology, energy, media and retail.

## Find out more

Please contact us to discuss your requirements or to find out more.

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### Recent deals

#### **Disposal of pharma company**

Acting for Uteron Pharma, a Belgian based developer of women's health products, on its sale to global pharmaceutical major Actavis for initial cash consideration of \$150 million and up to an additional \$155 million in future earn out payments

#### **Global business disposal**

Advising Microsulis Medical Limited, a developer and manufacturer of minimally evasive medical device products, on its strategic partnership with and subsequent sale of certain assets to NASDAQ listed AngloDynamics, Inc. for an initial cash consideration of \$17.5 million

#### **Sale of Cope Allman Jaycare**

Advising the owners of Cope Allman Jaycare Limited, a leading pharmaceutical packaging business, on the sale of the company to NASDAQ OMX Stockholm Exchange listed Nolato Group for \$18 million in cash plus earn out

#### **Management buy-out of leading manufacturer of precision products**

Acting for the majority shareholders on the sale of LPE (Lymington) Limited to a management team backed by private equity investor Vine Street Capital

#### **Acquisition of event hire vehicle business**

Advising SHB Hire Limited on its acquisition of the UK's largest event hire vehicle business

#### **Acquisition of Groveley Detection Limited**

Representing the shareholders of Groveley Detection Limited, a leading developer of gas leak detection solutions, on its sale to Emerson Process Management

#### **Purchase of marina assets**

Acting for Yacht Havens Limited, one of the UK's leading marina operators, on its purchase of the Jachthaven Biesbosch Marina in Drimmelen, Netherlands

#### **Private equity backed MBO**

Representing management team of Fibercore Limited, a speciality fibre product manufacturer, on its sale to private equity firm HIG Europe for \$22 million

#### **Telecom technology merger**

Acting for the shareholders of Cobalt Holdings Limited on the sale of the company to Netherlands based multinational ParkMobile which created through the resulting combination of businesses the UK's largest telephone parking service

#### **Sale of price comparison business**

Advising Business Advisory Service Limited, a leading utility price comparison provider for businesses, on its acquisition by Quindell Portfolio Plc for £2.8 million